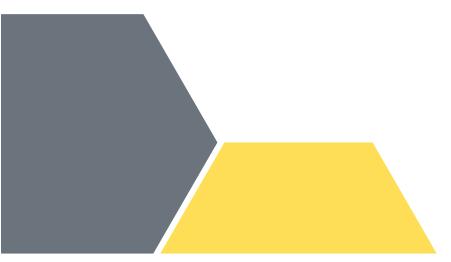
# COMPANY PROFILE

MAAGAP INSURANCE INC.



maagap.com

# **Our Story**

MAAGAP INSURANCE INC. (formerly MAA General Assurance Philippines Inc.) started its operations in 2001 under its then parent company MAA International Group Ltd (MAAIG), an offshore arm of MAA Holdings Berhad in Kuala Lumpur, Malaysia.

A young and dynamic team ushered MAAGAP into the Philippine non-life insurance industry and emerged with a number of achievements during the infancy of its operation.

In its full year of operations, MAAGAP was able to underwrite Php350 million premiums, placing it among the top leading non-life insurance companies in the Philippines.

To help achieve its vision, MAAGAP captured a respectable retail market share and the machinery for local expansion was set by launching 5 branch offices in the span of 4 years.

The very first branch was launched in Binondo, Manila in February 2003, and within 5 months, the Cebu Branch was inaugurated.

The continuous growth of MAAGAP was evident when other branch offices were established in Dagupan, Davao, Bacolod, Cagayan De Oro, Bulacan, Batangas, Pampanga, General Santos, and Cavite. Several MAAGAP representations have been established thru our agent-partners providing us the opportunity to serve more markets. We continue to progress in our efforts in establishing the MAAGAP footprint throughout the Philippine archipelago.

On its 5<sup>th</sup> year of delivering quality customer service, Maagap attained the ISO 9001:2000 Certificate of Excellence in Quality Management which was awarded by Certification International in November 27, 2006. MAAGAP is committed to adhering to globally accepted quality management standards, and has remained to be among the very few ISO-certified non-life insurance companies in the Philippines.

In December 31, 2022, MAAGAP has complied with the Php1.3 billion minimum net worth requirement pursuant to the provisions of the Amended Insurance Code of the Philippines, a testimony to the growing financial strength of MAAGAP.

Ushering in another milestone in the journey of MAAGAP, last May 3, 2024, Triple P Philippines Pte Ltd., a consortium of Triple P Insurance Holdings Pte Ltd (<u>www.triplepcapital.com</u>) IFC (<u>www.ifc.org</u>) of World Bank, BIO (<u>www.bioinvest.be</u>) of Belgium, FinnFund (<u>www.finnfund.fi</u>) of Finland and DEG (<u>www.deginvest.de</u>) of Germany, completed its acquisition of 85% of MAAGAP which further strengthened the commitment of the Company in realizing its vision to its clients and partners.

MAAGAP is now, more than ever, strategically positioned to thrive within the anticipated Philippine economic trajectory. The proactive stance of MAAGAP amidst regulatory adjustments and industry consolidation underscores its dedication to sustained growth and stability over time.

Today, with its strict adherence to global standards, complemented by its extensive technology infrastructure MAAGAP remains focused in providing quality non-life insurance products and services, in ensuring that adequate financial security is provided to Filipinos, in creating a lasting and enjoyable experience for our clients to do business with MAAGAP, and in establishing a rewarding place to work for our business partners and colleagues.

# **OUR VISION**

MAAGAP INSURANCE INC. is committed to be a diversified and well-respected enterprise, principally engaged in the non-life insurance business that is committed to be fully responsive to the needs of our customers, employees, sales force and stakeholders, and to efficiently deliver what we promise to our policyholders.

MAAGAP INSURANCE INC. will continue to remain a reputable top-leading insurance institution and be the choice insurer of the Filipinos in the local and overseas market

 To provide superior products and excellent services by conducting our business with utmost professionalism ensuring fast, efficient and personalized delivery of products and services of superior quality; foster and promote professionalism and excellence as our benchmark in rendering quality service to our customers; and make

the security of our policyholders as our supreme concern

• To provide quality non-life insurance products and services that meet customers' requirements and to build a culture driven environment towards achieving total customer satisfaction whilst

ensuring optimum return on shareholders' investment.

- To extend meaningful and stable employment and better quality of life to our employees by developing training programs of highquality standards with emphasis in providing a high standard for customer service incomparable in the local market
- To enhance the professional growth of our agents by establishing and maintaining a potent and satisfied agency force, constantly refining our expertise and putting our knowledge to work more effectively to meet the needs of our customers
- To deliver reasonable returns to our stakeholders

# **Corporate Governance**

In the year 2018 and 2019, MAAGAP was among the top five non-life insurance companies in the Philippines in terms of corporate governance practices based on the ASEAN Corporate Governance Scorecard Report for Insurance Industries.



## **Corporate Social Responsibility**

MAAGAP undertakes to continuously support the personal aspirations of its employees, provide challenging opportunities for growth and development and to inculcate in them a passion for excellence.

MAAGAP continues to be an active participant and formidable partner in community development and nation building involved in civic projects and public services, and fervently fulfills its tax obligation to the government.

# **MAAGAP TEAM**

# **BOARD OF DIRECTORS**

INDEPENDENT DIRECTOR

CHAIRMAN T DIRECTOR & PRESIDENT/CEO DIRECTOR DIRECTOR DIRECTOR DIRECTOR & CORPORATE SECRETARY DIRECTOR INDEPENDENT DIRECTOR

Tunku Dato' Yaacob Khyra

Martin L. Dela Rosa

Daniel C. Go

Evert De Bock

Ramon Gabriel C. Garcia, Jr.

Carlos Alfonso T. Ocampo

**Daniel A. Reymond** 

Abraham R. Abesamis

Efren L. Abu



# MAAGAP TEAM

# SENIOR MANAGEMENT

| PRESIDENT & CEO   | Martin L. Dela Rosa  |
|---|----------------------|
| TREASURER   | Adelaida C. Gaborni  |
| SENIOR VICE PRESIDENT<br>BUSINESS DEVELOPMENT AND BRANCH<br>OPERATIONS    | Joel G. Libo-on      |
| SENIOR VICE PRESIDENT<br>OPERATIONS                                       | Werhner V. Parel     |
| VICE PRESIDENT<br>TECHNICAL OPERATIONS                                    | Edward N. Suy        |
| VICE PRESIDENT<br>ACCOUNTING & FINANCE                                    | Mirafe C. Gabutan    |
| ASSISTANT VICE PRESIDENT<br>BUSINESS DEVELOPMENT AND BRANCH<br>OPERATIONS | Frederic R. Sta. Ana |
| ASSISTANT VICE PRESIDENT<br>MANILA & SOUTH LUZON OPERATIONS               | Cyril L. Ravago      |

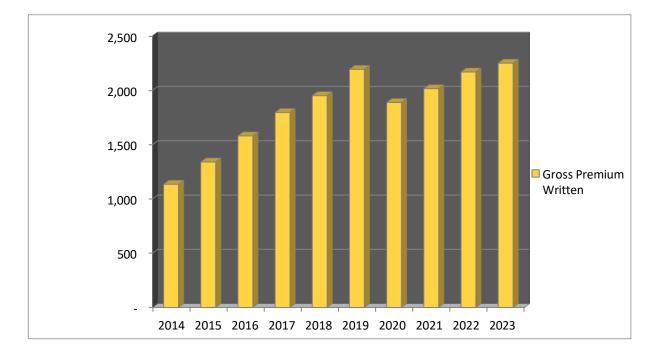
# **MAAGAP TEAM**

# KEY OFFICERS

Mikhail C. Jamisola Senior Manager – Project Management Office (PMO) Senior Manager – Property, Casualty & Engineering **Christian Jeffrey DR. Chavez** Senior Manager – Marketing Yasmin E. Gumpal Senior Manager – Legal and Corporate Compliance Atty. Lady Lanie C. Esquivel Senior Manager – Alternative Distribution Francis Mel Mallilin Jeanette R. Cebeda Senior Manager – Marine & Aviation Manager – Personal Accident Jerrimiel James R. Mijares Manager – Bonds/Surety Andres N. Villegas Jenibeth L. Salazar Manager – Reinsurance Manager – Motor Claims Danilo P. Marange Carlo M. Santos Manager – Non-Motor Claims Venancio M. Bustos Manager – Marketing Ferdinand Santos Manager - Marketing Joan S. Barcelon Manager – Accounting & Finance (Tax/IFRS17) Manager – Accounting & Finance Carla S. Ambida (General/Treasury/Investment) Manager – Credit & Collection Michelle V. San Gabriel Maria Dolores DL. Garcia Manager – Human Resource & Administration Michael De Leon Manager – Information Technology Officer-in-Charge – Motor Underwriting Pearl Angielyn Rebusi

# **Quick Statistics**

| Capital Stock Paid-Up Capital  | Php 682,123,000 as of 2023         |
|--|------------------------------------|
| Net Worth  | Php 2,163,859,679 as of 2023       |
| Date of Incorporation  | May 8, 1950                        |
| Date of Issuance of IC Certificate of Authority  | December 20,2024                   |
| Start of Operations  | September 1, 2001                  |
| 2023 Total GPW   | Php 2,250,054,058                  |
| 2023 Total Assets  | Php 5,589,244,261                  |
| Insurance Commission Ranking 2023 (Based on<br>Net Premiums Written and Premiums Earned) | 18 <sup>th</sup> /17 <sup>th</sup> |
| ISO Certified 9001:2015  | January 2022                       |



# **Sales Performance**

# **NON-LIFE INSURANCE PRODUCTS**



## MOTOR

- Private Vehicles
  - Compulsory Third-Party Liability (CTPL)
  - Comprehensive Insurance with 24-Hour Roadside Assistance
- Commercial Vehicles
  - Compulsory Third-Party Liability (CTPL)
  - Comprehensive Insurance
- Motorcycle
  - Compulsory Third-Party Liability (CTPL)

## PERSONAL ACCIDENT and TRAVEL

- Individual Personal Accident Insurance
- Group Personal Accident Insurance
- Travel Insurance Program (accredited Schengen Insurance provider)
- Group Student Personal Accident Insurance
- Auto-Passenger Accident Insurance





### **PROPERTY/FIRE**

- Basic Fire/Lightning Insurance
- Fire/Lightning with Allied Perils (earthquake, typhoon, flood etc.)
- Property "All Risks" Insurance (For Commercial and Industrial Lines)

## CASUALTY

- General Public Legal Liability Insurance
- Money Insurance
- Fidelity Guarantee Insurance
- Equipment/Property Floater Insurance
- Contractor's General Liability Insurance
- Prize Indemnity Insurance
- Golfer's Liability Insurance





## ENGINEERING

- Contractors All Risks (CAR)
- Erection All Risks (EAR) Insurance
- Machinery Breakdown (MB) Insurance
- Electronic Equipment Insurance (EEI)

## MARINE

- Marine Cargo Inland Insurance
- Marine Cargo Interisland Insurance
- Marine Cargo Importation and Exportation
   Insurance
- Marine Hull





## **AVIATION**

- Aviation Hull and Liability
- Deductible Buy-Back Insurance
- Aviation Hull War & Allied Perils

## SURETY/BONDS

- Construction Bond
  - Performance Bonds
  - Surety (Down Payment)
  - Surety (Maintenance/Warranty)
  - o Bidder's Bond
  - Bond to Guarantee Payment of Labor and Materials
- Judicial Bonds
  - Administrator's/Executor's Bond
  - Attachment Bond
  - o Plaintiff's Bond
  - Heir's Bond to Answer Claims
  - Plaintiff's Bond for the Insurance of a Preliminary Injunction
  - Injunction Bond
  - $\circ$   $\,$  Receiver's Bond  $\,$
  - o Replevin Bond
  - o Counter Replevin Bond
  - Sheriff's Indemnity Bond
  - Manufacturer's/Importer's Official Bond
  - o Reconstituted Title Bond



# SERVICES

# **NON-MOTOR CLAIM**

- Casualty Insurance Claim
- Engineering Insurance Claim
- Fire Property Insurance Claim
- Marine Insurance Claim
- Cargo Insurance Claim
- Aviation Insurance Claim
- Personal Accident Insurance Claim
- Travel Insurance Claim
- Surety Bonds Claim

# **MOTOR CLAIM**

- Own Damage
- Compulsory Third-Party Liability
- Excess Bodily Injury
- Third Party
  - Property Damage



#### Dagupan

Mr. Bernard M. Nepuscua, Manager 371 Mc-Arthur Highway Cor. Malta Road, Tapuac District, Dagupan City (+63-75) 522.9247; 522.9883 //= (+63-75) 522.9223 [bernard.nepuscua@maagap.com

#### Pampanga

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#### Makati

Head Office 9, 10 & 12 Flrs., Pearlbank Centre, 146 Valero Street, Salcedo Village Makati City 1227

#### Cavite

Ms. Herminia M. Geraldino, Manager Sonrise Bldg., Unit 1-F Sonrise Building, Km.21 Emilio Aguinaldo Highway, Imus, Cavite (046) 501 2758 helen.geraldino@maagap.com

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# **MAAGAP OFFICE DIRECTORY**

#### Manila

Mr. Cyril L. Ravago, Assistant Vice President Rm. 601 Dasmariñas Corporate Centre, 321 Dasmariñas St., Binondo, Manila (+632) 244.2724 to 25 (cyril.ravago@maagap.com

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#### **General Santos City**

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